# The advantages of the Juniper Hub for your business

**juniper hub**

Expand your **sales network to include thousands of travel companies** around the world.

We do not intervene with your business rules, the **communication** between Supplier and Client is **direct**, and we only translate the different interfaces.

**Very competitive response times**.

**Reduce your internal costs in systems**, by using the Hub to connect to your Clients.

We give **technical support** to Clients who want to integrate with your system.

**Quick connection** if you already have connectivity to the Juniper system.

The **Commercial Agreement** will always be **between the Supplier and their Client**, where the Supplier invoices the bookings to the Client. Juniper does not get involved in any Commercial agreements between the Parties.

**Improve look-to-book ratios** thanks to our cache system.

If you are a new partner, in Juniper we develop the **integration** to your **system**.

You do not have to configure, **maintain** or manage any **external system**. You simply have to configure your Client's credentials on your own **system** and we take care of everything else.

## Contact us to request a demo

**SCAN ME**

The system that expands your tourism distribution network

**juniper**

# Juniper Hub

The **Juniper Hub** is a system that allows the connection between a **hotel supplier** and their **potential clients**. It works as an interpreter between the two parts, facilitating the **connectivity** through Juniper.

Thanks to **Juniper Hub** you can sell your products and services via **XML** to more than **1500 travel companies** that already use our WebService interface!

## Who is it addressed to?

The **Juniper Hub** is aimed at **hotel suppliers** or **hotel chains** that have the technology that we can connect to and who wish to sell their product to Clients with the ability to connect to Juniper.
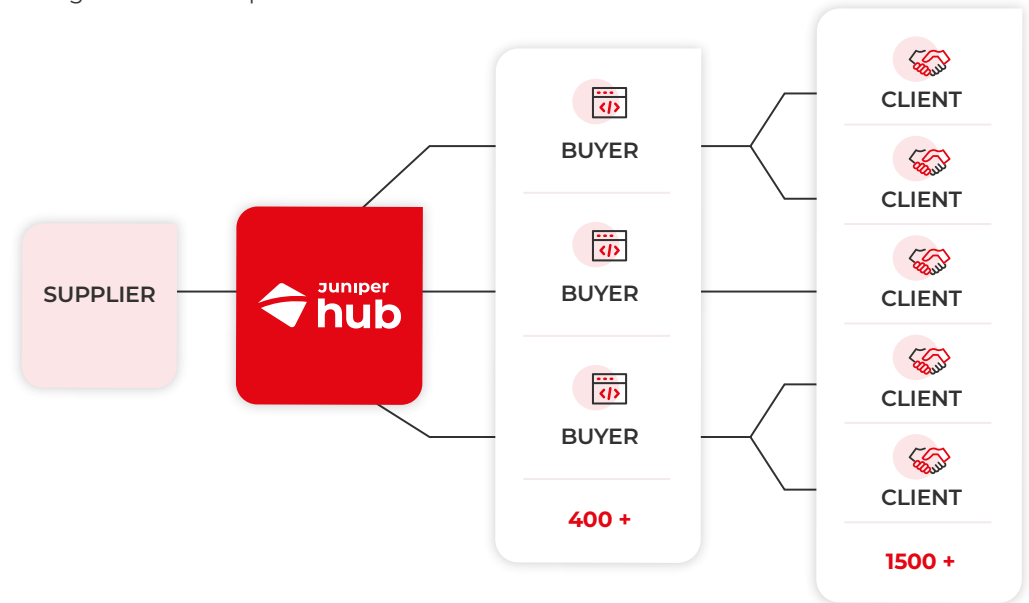
## Why purchase this service?

Take advantage of the connection possibilities that we offer, making your **product immediately accessible** to a wide range of potential clients around the world.

The **more than 400 platforms** connected to our system include technology companies, which serve thousands of potential clients who could enjoy the connection to your system. In this way, you will get more bookings from new Clients.

If your potential client and you already have connectivity with Juniper, you can start receiving bookings in a short amount of time, avoiding long processes of development, testing and certification. The Client will save time and money, which will also save you money.

**Increase your profits by working with an ally like Juniper!**

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The **Juniper Hub** allows you to **connect** the **Suppliers** to one or more **Clients** already integrated into Juniper:

| SUPPLIER | juniper hub | BUYER | CLIENT |
| --- | --- | --- | --- |
| | | BUYER | CLIENT |
| | | BUYER | CLIENT |
| | | 400 + | CLIENT |
| | | | CLIENT |
| | | | CLIENT |
| | | | 1500 + |

**Juniper only intervenes on a technical level** to facilitate the connection:
- Business rules are established between the Supplier and the Customer
- The Supplier invoices the Customer directly

| SUPPLIER | XML | | juniper hub | CLIENT |
| --- | --- | --- | --- | --- |
| | BUSINESS | BUSINESS RULES BOOKINGS / OPERATIONS | | |
| | ACCOUNTING | INVOICING | | |